

STANDING ORDER

For a number of years, L. G. Gray, manager of the firm, has been trying to get just such a specimen and has had an order with the Hudson Bay Company for a good head any time that firm could secure one. The walrus is killed for its hide and tusks and the whole heads are rarely kept by the hunters. The hides are said to run from an inch to four inches in thickness and there is a good market for them, particularly in England.

The Decatur Review, December 3, 1922

FARIES-WALRUS INCREASE STOCK

First Goes to \$500,000; Other to \$400,000

Application was made to the Secretary of State Saturday for authority to increase the capital stock of both the Faries and Walrus Manufacturing companies. The capital stock of the Faries Manufacturing company is to be increased from \$150,000 to \$500,000 and that of the Walrus company from \$100,000 to \$400,000. It is stated that in the case of both companies the increases are made to make the capital approximate the value of the property in the business accrued by the two corporations.

28 YEARS OLD

The Faries Manufacturing Company was incorporated twenty-eight years ago for \$150,000. Since that time the business has been immensely increased. The factory buildings have been enlarged many times. More ground has been bought, more buildings put up, and activities of the company expanded in every way. The increased stock will largely be distributed to present stockholders, in proportion to their holdings. It is likely that some of the new stock will be sold. No changes or expansions are contemplated as a result of the increase. The aim is, as stated, simply to make the capitalization more nearly equal the investment.

SAME AT WALRUS

The same is true of the Walrus Manufacturing company. It was organized twenty years ago and the capitalization has remained unchanged while the business and plant have been greatly increased. The Faries Manufacturing company is one of the oldest and most successful manufacturing enterprises in the city. It was started by the late Robert Faries. The first of the present factory was a small one-story building on the site of the present plant at 1000 East Grand avenue. The officers, according to the last report, are E. P. Irving, president-treasurer, W.E. Surface, vice president, and W. J. Grady, secretary.

SISTER ORGANIZATION

The Walrus Manufacturing company might be called a sister organization of the Faries company. The stockholders and officers of the latter organization with one or two others about twenty years ago took over the present Walrus plant which had for some years before been used in different woodworking industries. The officers of the Walrus company are E. P. Irving, president-treasurer, L.G. Gray, vice president, E. Stoughtenborough, secretary, A. P. Blythe, superintendent. The plant is at 500 North Broadway.

The Decatur Review, July 4, 1924

L. G. Gray Takes Over Faries' Interests

POLICIES UNCHANGED

Big Factory Important Decatur Industry

Negotiations which have been underway for the past two or three weeks for the transfer of certain blocks of stock in the Walrus Manufacturing Company were concluded as of July 1. By virtue of these transfers the control of stock passes from the Robert Faries heirs to Leonard G. Gray, who has been the active head of the business for many years.

NO CHANGES

It is stated by Mr. Gray that there will be few if any changes in the working organization of the company and the old policies of the institution will continue. Previous to the consummation of this deal, Mr. L. P. Walbridge and Mr. E. P. Irving held the controlling interest in the Walrus Company. The Walrus Company has been in existence as a manufacturing enterprise for more than twenty years and has come to be known as one of Decatur's more successful industries.

NATIONALLY KNOWN

The Walrus company manufactures a nationally known line of soda fountains and for years has specialized in the production of fixtures and furniture for buildings, stores, hotels, schools, laboratories, etc. It has engaged in the promotion of its business from one to five representatives in practically every state of the United States and sends its manufactures to the far ends of the earth. Its sales promotion policies have been largely centered in the domestic market, however, as the company has not catered in export business to any extent. The Walrus Manufacturing company is capitalized at \$400,000. The Walrus Manufacturing company is incorporated under the laws of Illinois and has a paid up capital of \$400,000.

Decatur Herald, January 4, 1927

People's Furniture Co. Buys Entire Retail Stock of Walrus

Will be Sold to Public at Tremendous Price Reductions That Will Startle Even Manufacturers

In Great Sale Starting Tuesday

When the Walrus Manufacturing Co. of Decatur decided to discontinue their Retail Furniture business in order to make room for their rapidly expanding manufacturing business, the People's Furniture Co. bought the entire stock consisting of bed room, dining room, and breakfast room suits, mirrors, tables, lamps and occasional pieces. The price paid for this Walrus stock of high grade furniture makes it possible for the People's to pass the savings on to the public at prices without precedent in the history of furniture selling in Decatur. For nearly two weeks the transfer of this stock to the floors of the People's Furniture Co. has been going on, and Tuesday their doors will open to the public with such a feast of fine furniture bargains as Central Illinois has never before seen.

The People's Furniture does not desire to make a profit on this furniture, but they do want to win the everlasting good will of the housewives who will profit by the wonderful bargains offered during this great sale. It is a daring sale, such a sale as only the People's Furniture Co. could attempt. Turn to page 12 and 13 of today's Herald and read the details in the big two page advertisement.

Decatur Herald, 1972

Walrus Co. To Phase Out Operations

The Walrus Mfg. Co. is phasing out operations after 72 years of business.

Officers of the firm, R. I. Gray Jr, president, and Gary G. Gray, vice president, said the operation will be phased out over a period of months but the building at 650 North Broadway is being put on the market next week. The firm, with about 60 employees, now produces laboratory and hospital metal casework. No reason was given for the closing of the operation. Officers of the firm say they have no immediate plans for the future. There are about 90,000 square feet of space in the multi-story brick building. There are 140 front feet on Broadway and 320 on Wabash Ave., according to company officials.

Butcher blocks, coolers, and refrigerators were the first items made by the firm to which Walrus traces its origin.

This was the Decatur Refrigeration and Mfg. Co. In 1903 the name became Walrus Mfg. Co. A product change accompanied the name change. Soda fountains and fixtures were added to the list of products of the early company. The year 1903 also saw the first laboratory furniture produced by Walrus.

In 1914 the company built what was then the world's largest soda fountain, 88 feet long with 44 seats, for a Texas store. For a time Walrus made food dispensing equipment for railroads. In 1950, coffins were added to the product list. In late 1950 a decision was made to limit production to the present items. One of Decatur's oldest industrial buildings is contained within the structure of the present plant. It is a two-story core built about 110 years ago. The old building was erected by the Decatur Woolen Mills Co., after a fire which destroyed an original structure which was used in 1868. Old records show parts of the present building were occupied by the Decatur Wagon Factory, Huff Brothers Lumber & Planing Mill Co., and the Standard Refrigerator & Butcher Block Co., which later became Walrus.

**BUY A LASTING GIFT
FOR YOUR ENTIRE FAMILY**

Add to your Christmas list several pieces of Walrus Furniture. It is historically and artistically correct. It will lend comfort and charm, and be a gift the whole family will enjoy indefinitely.

Individualism in Good Furniture is one of our specialties. And it makes no difference what quality you purchase, you will be sure to find that.

OUR FACTORY STORE LOCATION SAVES YOU MONEY.

WALRUS MANUFACTURING CO.

Wabash Ave.—Broadway—Morgan St.

Watch our daily Wabash Ave. Bargain Window Display. Each day we place on sale, for one day only, one piece, or one set, or one suite of Walrus Furniture at a price that will amaze you.

[illegible]


The difference between—

The telescope was born when a little girl put on two pairs of 'specs'. She and her small brother were playing in their father's spectacle shop one day when she noticed that with two pairs of glasses on her nose, her brother looked a lot bigger!

Their excited cries brought the father, who grasped the significance of this discovery, and from it developed the modern telescope.

—Which is just another proof of great consequences following insignificant happenings!

There are small things about Store Fixtures Equipment or a Soda Fountain that make the difference between non-sighted, cheap equipment and far-sighted, permanent performance.

Before buying Store Fixtures Equipment or a Soda Fountain, it's hard to understand real built-in values. You learn that after buying.

**THAT YOU
MAY KNOW**

**Soda Fountains
Store Fixtures
Laboratory Furniture
Freezer Cases
Steam Tables
Carbonators
Sandwich Units
Soda Table Booths
Salad Units
Display Cases
Beverage Coolers**

The Walrus Manufacturing Company, of Decatur, Illinois, designs and builds Fixtures, Furniture and Equipment for Stores, Institutions, Laboratories and Science Buildings.

Walrus products are backed by more than a quarter of a century of successful manufacturing experience.

Walrus products are used in thousands of stores and establishments throughout the United States, and in other countries. Decatur's best stores and institutions are Walrus equipped.

Extensive manufacturing facilities, heavy buying power, and quality production enable Walrus to bring to you its products for lower prices, on easier terms, backed by the most reliable guarantee.

Walrus maintains the largest Factory Show Room of its kind. A most interesting and comprehensive display of its products. Visitors always welcome.

There is a "Difference Between" Walrus products and the ordinary kind.



WALRUS MANUFACTURING COMPANY
Broadway—Wabash Avenue—Morgan Street
DECATUR — ILLINOIS
Representatives in all Principal Cities

MR. WALRUS SAYS:—

WALRUS SODA FOUNTAINS embody Three Distinct Arrangement and Materials, namely:

THE EITHERWAY. An Absolute Sovereign. No other Apparatus nearly approaches it, low or iceless. Use it EITHERWAY. The Syrup Jar that sets competition. Syrup Lifts guaranteed a Life Time.

THE COMMONER. Just like all others are offering, only we make it better and sell it for less. Let us prove it.

THE WONDER. Far ahead of anything in its class. Substantially built, well designed, durable. A whole lot of Fountain for a very little money. Made for the man who requires a good but inexpensive outfit.

SEND FOR CATALOGUE

WALRUS MANUFACTURING COMPANY
DECATUR, ILLINOIS

Largest Builders and Distributors of Soda Fountains through Jobbers
AGENTS IN ALL PRINCIPAL CITIES

